

Industry: Food & Retail Chain

SkyVision Optimize offers dedicated capacity from SkyVision hubs together with increased flexibility and control over customers' own networks.

Industry Food & Retail Chain
Service SkyVision Optimize

Challenges and Objectives

- High speed network needed in order to run Oracle ERP software
- Implementation to be carried out at sites all over Nigeria
- Local Loop connectivity required to our Hub in Lagos

Why SkyVision?

- Offered high-speed solution that also efficiently uses bandwidth
- Complete solution, single point of contact, single monthly bill
- Cost-effective solution that was within the budget allocated

SkyVision provides a leading Nigerian food manufacturer with a high-quality VSAT solution to deploy Oracle ERP across its organization.

The Food & Retail Chain is one of Nigeria's leading food retailers, and is now aiming to become a pan-African franchise. The company's two leading brands are enjoying great success and are the focus of the Food & Retail Chains' plans for expanding its enterprise.

SkyVision provided a comprehensive, high-speed network solution that enhanced the Food & Retail Chain's business efficiency.

Crucial Connectivity Requirements of a Fast-Growing Business

To keep pace with the company's growth, the Food & Retail Chain decided to implement Oracle ERP software across all its operation centers, connecting to the company head office in Lagos. This required an effective high-speed network to provide multi-site connectivity throughout Nigeria. In addition, it was necessary to establish Local Loop connectivity to the SkyVision Hub in Lagos.

Versatile and Cost-Effective Solution

SkyVision designed a comprehensive solution based on SkyVision Optimize VPN, which enabled the Food & Retail Chain to share a single bandwidth pool among eight sites, while retaining full control over bandwidth assignment and utilization at each site. Incorporating a single-hop satellite connection of the company headquarters to SkyVision's Local Hub, the SkyVision solution was both high-speed and super efficient.

Moreover, with its quick and within-budget deployment, single point of contact, and single monthly bill, the SkyVision solution provided the Food & Retail Chain with excellent value for money.

“I commend SkyVision for your fully optimized service provisioning. We really appreciate your support, and will continue to sing your praises to our business partners and customers.”

Network Administrator, Food & Retail Chain

Successful Deployment and Customer Satisfaction

The Food & Retail Chain had no connectivity solution at a time when they urgently needed to roll out Oracle ERP to their production facilities throughout Nigeria. SkyVision provided a rapid and effective response to the customer's needs by deploying a comprehensive and versatile multi-site network connectivity solution, as well as a terrestrial connection between the Food & Retail Chain headquarters in Ikeja and the SkyVision hub in Lagos.

SkyVision proved its ability to understand the customer's unique business needs, to tailor a solution to the specific technical requirements, and to follow up with high-priority localized support. (For more info go to: www.skyvision.net)