

Banking & Finance Solution, Nigeria

SkyVision's VPN solution helps a major Nigerian bank roll out their new ATM network with minimal exposure.

Company Bank, Nigeria
Industry Finance
Service SkyVision VPN

Challenges and Objectives

- Extended ATM network
- Secluded network design
- Minimal cost of ownership

Why SkyVision?

- All-inclusive packaged solution
- Reliable, seamless integration
- Rapid deployment

When a leading financial institution in Nigeria, committed to providing their customers with convenient, reliable banking services, decided to roll out its ATM network to parts of the country that previously had no ATMs, they needed a solution they could trust, and they needed to keep costs to a minimum.

A system integrator that offers banks a variety of connectivity solutions was responsible for providing this bank with a scalable VPN solution for their expanding ATM network, and it was critical that this be accomplished with very little CAPEX and reduced OPEX, while of course retaining the highest levels of reliability and service quality.

Seamless, Dependable Service

The bank needed to connect 90 ATM sites to enable their communication with the bank's headquarters. The technological framework supporting the service delivery process to customers had to be seamless and absolutely dependable. SkyVision offered the ideal solution: a scalable all-inclusive monthly package for a secluded ATM private network.

The customized VPN solution SkyVision provided enabled a transaction platform together with remote site data backup. The solution is based on the iDirect platform and was designed as a VPN service for ATMs, with

lower bandwidth packages to enable a lower monthly service fee.

Rapid Activation

The partnership between the bank and SkyVision enabled swift resolution of concerns in order to provide the right solution immediately. The first links were up within one month and the planned rollout continued to be deployed in record time.

Connecting Customers Everywhere

The bank now has 90 new ATM sites connected to their headquarters, with highly reliable VSAT equipment deployed at each site. The service demands minimal bandwidth but offers high availability and excellent service levels.

With the bank's customers in remote areas increasingly able to access convenient banking services, SkyVision's solution is helping to bring Nigeria into the 21st century, providing its customers with unlimited possibilities.

For more info go to: www.skyvision.net